

VC ASSOCIATES - BRIGHTEYE VENTURES

(LONDON 🇬🇧 & PARIS 🇫🇷)



About Brighteye

Brighteye Ventures is **the leading venture capital fund in Europe focused on education technology**. Founded in 2017, we believe that using technology to enhance learning is a massive underserved opportunity. Brighteye has backed some of the fastest growing EdTech startups across Europe and North America including: Epic!, Ornikar, Ironhack, Zen Educate, ThePowerMBA, Genially, Aula, YouSchool, and many others. Brighteye is based in Luxembourg with advisory offices in London and Paris.

About the Associate positions

We are seeking two more Associates, one in Paris 🇫🇷 and one in London 🇬🇧, to join our international team. The Associates will **manage deal sourcing** and **value added services** for Brighteye Ventures.

The Associates will be responsible for: (a) **identifying promising startups**, (b) **connecting portfolio companies to our growing network**, (c) **tracking their progress**, and (d) **assisting with investment analysis and execution**.

Applicants should be **self-driven professionals with a commitment to improving the experience of learning and education**. This individual should have wide interests beyond education in tech and business.

Our ideal Associates are **team players, contributors**, communicate clearly, learn new things quickly, take feedback well, and can work on multiple projects simultaneously.

Key Responsibilities

- Source investment opportunities and support Partners through the investment process
- Manage and maintain deal sourcing efforts for the fund, interfacing with accelerators, industry associations, third party and proprietary data sources
- Cultivate a network of entrepreneurs in EdTech, building access to the most promising start-ups in the sector
- Develop and maintain a comprehensive list of resources for Brighteye portfolio companies and coordinate access to resources and events for these companies
- Create regular updates for portfolio companies and for the broader network to be aware of speaking opportunities, events, hiring opportunities and other developments of interest
- Work with our research and communications team to evangelize portfolio companies on an ad hoc basis
- Work closely with the partners to track portfolio companies' financial progress, product development and educational impact via metrics and qualitative examples
- Shadow Partners and Principals at board meetings
- Strengthen our brand in continental Europe by: (a) representing the fund at key events, (b) supporting the local entrepreneurial ecosystem, and (c) launching diverse branding & marketing initiatives.

Key Qualifications

- We are open to candidates from all backgrounds
- Demonstrated ability to build networks/relationships. Pre-existing network within education or tech sector in Europe would be ideal
- Demonstrated experience working in or around high-growth startups
- Strong record of academic and personal achievement
- 2-4 years experience; experience at a startup or within education will be a plus
- Familiarity with data analysis and ability to automate the collection of startup data would be a plus
- Fluent in English. Additional language skills appreciated: German, French, Italian, Greek, Spanish. For the Paris 🇫🇷 office: preference may be given to candidates who speak German and/or French fluently.

How to apply 🖱️ brighteyevc.com/open-roles